

*Convening African And Global Project Developers
And Thought Leaders Working In Africa*





About the Forum

Alain Ebobisse, CEO, Africa50; Helen Tarnoy, CEO, Aldwych International; Brian Herlihy, CEO, Black Rhino; Marc Mandaba, Managing Director, Themis; Louwtjie Nel, CEO, WBHO; Henri Aszklar, CEO, Globelec; Ebbe Hamilton, Partner, EleQtra

The Ai African Project Developers Forum is a dedicated pan-African network of over 200 infrastructure project developers and early-stage financiers that promotes best practice, thought leadership, discusses co-development opportunities and is committed to improving the business environment for project developers and financiers in Africa.

The Forum works on thought leadership and research projects and sets the agenda and takes forward recommendations from the annual Ai CEO Infrastructure Project Developers Summit, held in association with the IFC. It also organises an annual summit and industry awards event in Africa (See page 3).

The APDF Secretariat is administered by the Ai Academy, which has committed resources to support the Forum's early development.

No standards exist for project developer best practice in Africa



Forum Structure

The Ai APDF's mission is to encourage and facilitate an exchange of industry knowledge amongst network members and stakeholders.

The Ai Academy administers and handles the operations management and marketing of the Forum's Secretariat and initiatives.

The APDF Advisory Board defines the strategic focus. The Board is made up of the following leaders:

- **Hubert Danso**, CEO and Vice Chairman, Africa investor
- **Carlo van Wageningen**, Chairman, Lake Turkana Wind Power
- **Gad Cohen**, CEO, eleQtra's
- **Tas Anvaripour**, Partner, Themis Energy
- **Helen Tarnoy**, CEO, Aldwych International
- **Johan de Vos**, Managing Director, Gigajoule Group
- **Jasandra Nyker**, CEO, BioTherm Energy
- **Vishal Agarwal**, Chairman & Chief Executive, Full Circle Africa
- **Marc Mandaba**, Managing Director, Themis Energy
- **Bart Nnaji**, CEO, Geometric Power
- **Edu Okeke**, COO, Azura Power

The industry plays a catalytic role in African sustainable and energy development

APDF Focus Areas

The African Developers Forum serves a network of over 200 infrastructure project developers working in Africa with the mandate to encourage and facilitate an exchange of knowledge amongst network members and the broader infrastructure investment community.

The Forum meets annually at the Ai CEO Infrastructure Project Developers Summit & Awards, which promotes industry networking and recognises project development and finance leadership.

The Forum is a thought leadership platform for best practice and coordination for the African infrastructure project development industry and exists to provide the following:

- Input to the agenda for the annual Ai CEO Project Developers Summit
- A coordination platform for African developers to network
- Project development best practice, research and training
- Access to early-stage finance for developers

Tailored capacity building for business and government is crucial

Forum Special Project: African Project Developers Toolkit

The African Infrastructure Developers Toolkit is built upon recommendations curated from thought leaders during the Ai CEO Project Developers Summit and additional research by Ai and its partners.

The Developers Toolkit will focus on cataloguing:

- Global project development best practices
- Benchmarking project development fees/costs
- Collating metrics on costs of delays on projects
- Regulatory frameworks affecting developers
- Project developer risk mitigation strategies
- Legal agreements of import to developers

RATIONALE FOR TOOLKIT

- Current lack of industry guidelines and standards
- Importance of establishing a benchmark for the industry.
- Developers, policymakers and lenders need guidelines to support negotiations and decisions.
- Assists project developers to be recognised as an official commercial class within projects and negotiations.

Co-developments are an important alternative to traditional finance

Engaging and increasing early stage venture finance and permanent capital is essential for the growth of the developer industry

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APDF ADVISORY BOARD

**APDF
Secretariat**

**Programme:
Co-development &
Finance Platform**

**Programme:
Bespoke Training
Programmes**

**Ai African Project
Developer Awards**

**Ai CEO African
Infrastructure Project
Developers Summit**



APDF Co-development and Finance Platform

- The co-development and finance platform is an online environment where members have access to vetted co-development opportunities and partners.
- Members have access to an unparalleled network of African project developers and early stage financiers.
- Through the platform, administered by the Secretariat, Members can dynamically originate and share project development, finance, investment, co-development and partnership opportunities within a secure online ecosystem.

The Summit and Awards are a unique industry platform to engage partners, originate and advance transactions

Upcoming Events

June 18, 2018

AI CEO INFRASTRUCTURE PROJECT DEVELOPERS SUMMIT AND AWARDS

The Africa investor (Ai) CEO Infrastructure Project Developers Summit, held in association with Africa50, is an annual CEO gathering of Africa's top project developers, co-developers, infrastructure investors, PPP project preparation facilities, PPP Units and infrastructure policy makers to promote the industry, forge partnerships and advance critical projects.

September 25, 2018

AI CEO INSTITUTIONAL INVESTMENT SUMMIT AND CAPITAL MARKETS INDEX SERIES AWARDS

The Africa investor (Ai) CEO Institutional Investment Summit is a unique CEO investor-issuer, invitation-only capital market leaders' platform for global institutional investors and African sovereign wealth and pension fund investors to originate and intermediate capital market transactions in Africa.

September 25, 2018

AI PENSION & SOVEREIGN WEALTH FUND LEADERS SUMMIT

The Africa investor (Ai) CEO Institutional Investment Summit is a unique CEO investor-issuer, invitation-only capital market leaders' platform for global institutional investors and African sovereign wealth and pension fund investors to originate and intermediate capital market transactions in Africa.

November 6, 2018

AI DEVELOPMENT FINANCE – INSTITUTIONAL INVESTOR ROUNDTABLE ON AFRICA 2018

This Africa investor (Ai) leaders roundtable, will feature an institutional investor public partnership's (IIPP) dialogue, led by Ministers of Finance, institutional investors and Development Finance leaders, on the products, policies and roles Development Finance Institutions (DFI's) and policy makers can play, to facilitate greater institutional allocations to public and private markets in Africa and African infrastructure as an investable asset class.

*Project Preparation facilities are important partners
leading the development of the industry*



“The Africa investor (Ai) Academy helps investment and business leaders and policy makers network and forge the evolution of investing in Africa, enhance their performance and competitiveness, and provides a fact base for decision-making at the continental level”

- Hubert Danso, Patron, Africa investor (Ai) Academy

About the Ai Academy

As part of its Corporate Social Investment policy, Africa investor established the Africa investor (Ai) Academy as a thought leadership and networking platform to convene and support influential investing communities to establish forums to provide valuable information and industry-specific networks for key decision makers working on investment issues in Africa. The Ai Academy benefits from specialist insights and the operational experience of the Ai Advisory Board as well as the programmes run by Ai Events.

The Ai Academy works closely with the Africa investor Heads of State Investment Advisory Council, launched in 2011 at the New York Stock Exchange in partnership with the United Nations and the African Union. The Ai Council brings together and mobilises investment leaders to advise African Heads of State and the African Union on strategies to increase intra-African investment flows and regional economic integration.

Private sector participation in infrastructure in Africa stands at just 10%

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For more information, please contact:

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